

Alinor: The Digital Workforce for procurement

Product Deck

Procurement in manufacturing is slow and fragmented

- Multiple RFQs, POs, and supplier communications scattered across emails, spreadsheets, and chat apps
- Time wasted chasing approvals, tracking order statuses, and managing supplier responses
- Lack of real-time visibility into procurement workflows and supplier performance

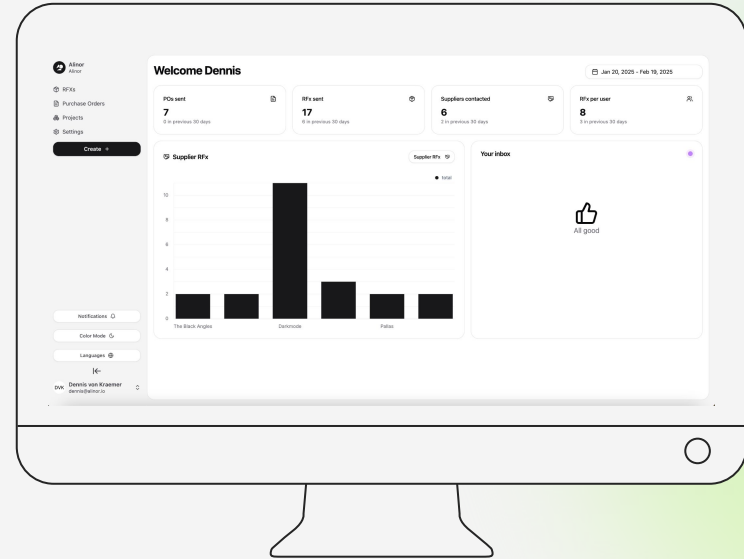


Delays in procurement = Delays in projects = Increased costs

Solution:

AI-powered digital workers, working 24/7

With Alinor, a single person can efficiently manage a high volume of transactions with the same effectiveness as a large team.



[Back](#)[Next](#)

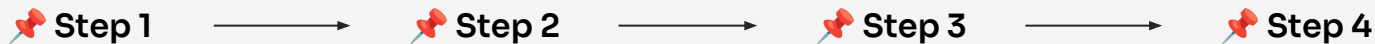
Meet Lumi – Your AI Procurement Manager

Lumi automates RFQs, communicates with suppliers, evaluates quotes, and much more.

Lumi enhances your procurement team by handling all the manual, time-consuming tasks—so you can focus on strategic decisions.



How Lumi Works



Create an RFQ →
Assign it internally or
send to suppliers

Lumi manages all
supplier interactions
automatically over
email

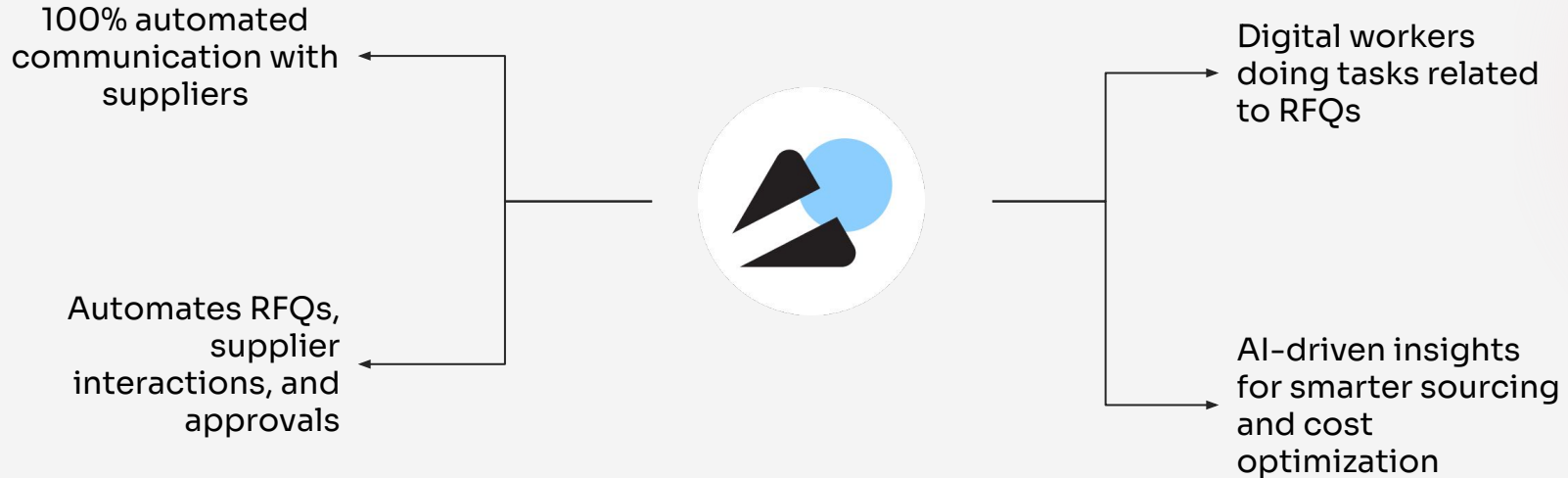
RFQs and POs are
automatically
managed for each
project in a structured
way

Procurement
dashboard updates in
real-time

 All communication & documents centralized—no emails, no spreadsheets



Faster, Smarter, More Scalable Procurement



Key Benefits

Eliminate Email Chaos – All supplier interactions in one place

Faster Procurement Cycles – Automate follow-ups, confirmations, and tracking

Full Visibility – Track RFQs, POs, supplier responses, and deliveries in real time

Data-Driven Decisions – AI-powered insights on supplier performance & cost trends

Scale Procurement with AI – One person can handle high transaction volumes with ease



Accelerate project execution and reduce procurement workload

Benefits in numbers

Total Cost Savings: 12-25% in Savings

RFQ Cycle Time Reduction: 65% Faster Processing

Supplier Response Rate: 3x Higher

Alinor significantly reduces costs, speeds up sourcing, and triples supplier engagement, leading to more competitive bids, better pricing, and higher operational efficiency.

Why Alinor



Built for Manufacturing

Designed for complex,
high-volume procurement



100% Automation

Eliminates manual tasks & speeds
up processes



Seamless Buyer-Supplier Collaboration

A single source of truth for all
procurement activities



Proven Impact

Cut procurement admin time,
reduce errors, and optimize
spending

“Our experience with Alinor has been transformative. Once we started using it, we became so reliant on the digital workers that it has become almost addictive.”

—Procurement Lead, Manufacturing

Back

Thanks!

Wanna learn more? Book a call from [here](#)

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